

Message Text

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ORIGIN NEA-12

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OMB-01 CIAE-00 DODE-00 PM-09 H-02 INR-10 L-03 NSAE-00

NSC-10 PA-03 RSC-01 PRS-01 SS-15 USIA-12 AID-20

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DRAFTED BY NEA/ ARP: BWRAMPELMEIER

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APPROVED BY NEA/ ARP - MR. DICKMAN

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FM SECSTATE WASHDC

TO AMEMBASSY JIDDA

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E. O.: 11652: N/ A

TAGS: ENRG, BTRA, SA

SUBJ: TRAVEL TO SAUDI ARABIA BY TESORO REPRESENTATIVES

REF: JIDDA 1727

1. THROUGH ITS WASHINGTON ATTORNEY, TESORO INFORMED US
THAT MEETING IN LONDON LAST WEEKEND BETWEEN TESORO
REPRESENTATIVES PHELPS AND SMITH AND PRINCE MISHARI TOOK
PLACE WITHOUT UNTOWARD INCIDENT. MISHARI SHOWED NO
HOSTILITY TOWARD COMPANY AND DURING COURSE OF TWO TWO- HOUR
SESSIONS APPEARED BE BACKING AWAY FROM HIS EARLIER
ASSURANCES THAT HE IN POSITION OBTAIN CRUDE OIL CONTRACT
FOR TESORO FROM PETROMIN. IN FACT, MISHARI REPORTEDLY
STATED THAT ONLY KING FAISAL COULD BE OF ASSISTANCE TO
TESORO AND THAT KING ALONE WOULD MAKE DECISION ON OIL
CONTRACT. MISHARI DID NOT PRESS FURTHER FOR LARGE PAY-
MENT TO COVER HIS " EXPENSES" AND NO FURTHER ACTION HAS BEEN
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TAKEN BY TESORO TO MEET HIS EARLIER DEMANDS.

2. ENCOURAGED BY THIS DEVELOPMENT, TESORO CHAIRMAN DR. ROBERT WEST JR., ACCOMPANIED BY PETER DETWEILER AND JOHN RODE, ARRIVING RIYADH MONDAY EVENING, MAY 7 FOR SCHEDULED MEETING WITH PETROMIN GOVERNOR TAHER. AS CAUTIONARY MEASURE, TESORO PARTY HAS MADE RESERVATIONS AT YAMAMA HOTEL UNDER COVER NAMES OF FREDERIC BARBIER(WEST),

VOLKER BLUMHOF (DETWEILER), AND ANTHONY CARROZA (RODE). PARTY EXPECTS DEPART RIYADH ON MAY 10.

3. IN VIEW ABOVE, TESORO DOES NOT RPT NOT CONSIDER IT NECESSARY OR DESIRABLE FOR EMBASSY RAISE MATTER OF ALLEGED MISHARI THREATS WITH TAHER OR PRINCE SAUD. ROGERS

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*** Current Classification *** LIMITED OFFICIAL USE

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